

sponsors



WISTA

WOMEN'S INTERNATIONAL  
SHIPPING & TRADING ASSOCIATION

# WISTA CONFERENCE 2010

Athens - Greece

"Achieving Sustainability  
Paving the Way to Shipping Excellence"

29 September 2010 - 1 October 2010  
Divani Apollon Palace & Spa, Vouliagmeni





DIAMOND

## HELLENIC HULL MUTUAL ASSOCIATION

Hellenic Hull Mutual Association is a non profit marine insurer, registered in Limassol, for vessels managed or owned by Greek and Cypriot companies, and/or flying Greek or Cypriot flag. Abiding by the motto Together We Weather the Storms, it covers hull and machinery risks, increased value and disbursements, and freight risks, with terms governed by English law. Its seven directors are members of the Association.

Currently the Board of Directors of the Association are: Mr. Antonios Agapitos – Chairman, Mr. John Xylas – Vice Chairman, Mrs. Hariklia Moundreas – Member, Mr. George Alexandratos – Member, Mr. Nikolas Veniamis – Member, Mr. Alkimos Gratsos – Member and Mrs. Louise Wilson – Member.

Founded in January 1994, the Association's management company has been noted for its enlightened policies, including from the beginning the hiring of outstandingly talented women for key positions. 15 years have passed and the Association continues to grow, by abiding to certain non-negotiable principles. These principles are: Consistence in our Underwriting - Transparency in our procedures - Loyalty to our Members and their needs.

The Association has entered in its books more than 1,000 members, a clear indication that it has gained the trust and respect of the shipping community. During the period of its operation, Hellenic has insured more than 7,000 vessels against hull and machinery risks and has achieved an income of \$130m, while paying out net claims in the region of \$70m.

Contracts providing cover are subject to rules and conditions which incorporate the Institute Time Clauses - Hulls (1.10.83). Demonstrating a flexibility in meeting the needs of those insured, the mutual gives members the right to require amendment of conditions and the incorporation of special terms to accommodate the US, Norwegian, German or French Clauses, on approval by the Association.

The claims department seeks to provide members with services of the highest quality, and to assist actively in resolving problems promptly. Its procedures are guided by the principles of transparency, clarity and effectiveness. These are supported by services including a 24hour line of communication for members in need of the Association's intervention, a worldwide network of surveyors and law offices, and a worldwide network of tug operators ready to assist.

As part of the celebrations of its 15th anniversary, Hellenic Hull Mutual Association welcomed some 2,500 guests to a reception during this year's Posidonia event.

[www.hma.com.cy](http://www.hma.com.cy)

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PLATINUM

## NAVIOS MARITIME HOLDINGS



Navios Maritime Holdings Inc. (“Navios”) is one of the largest global, vertically integrated seaborne shipping and logistics companies, with a recognized brand in the carriage, trading, storage and related logistics of international bulk cargoes. Navios was created in 1954 by United States Steel to transport iron ore to the United States and Europe. Since then, Navios has diversified geographically and expanded the scope of its business activities such that Navios currently is a global carrier of dry bulk goods, controlling 59 vessels totaling approximately 6.4 million deadweight tons. Today, Navios is a public company whose shares are listed on the New York Stock Exchange under the symbol “NM”.

Navios businesses go beyond mere ownership of vessels. Navios also operates chartered-in drybulk vessels and provides complex dry bulk cargo logistics solutions globally. In January 2008, Navios launched a South American logistics business taking advantage of its existing transshipment port facility in Uruguay by combining this business with a well-established barge and cabotage business. Today, Navios’s South American Logistics business includes an upriver port facility, river barge convoys for wet and dry products and a port transfer / storage facility in Uruguay.

Navios’ assets extend well beyond the steel of its vessels. Navios’ management consists of an international and professional team of individuals, each of whom is expert in his or her field. These professionals include individuals who have graduated from the world’s leading universities with degrees in naval architecture, marine engineering, law and accounting.

Navios’ combination of technical and financial expertise and balance sheet strength make the company a preferred business partner and counterparty for industry-related transactions.

Navios maintains offices in South Norwalk-Connecticut, Piraeus-Greece, Montevideo-Uruguay, Antwerp-Belgium, Buenos Aires-Argentina and Asuncion-Paraguay.

The Navios Group of companies includes Navios Maritime Partners, LP, listed on the NYSE under the symbol ‘NMM’ and Navios Maritime Acquisition Corporation, listed on the NYSE under the symbol ‘NNA’. As a total, Navios Group controls 93 vessels (owned and long term chartered-in) and about 10.3 million deadweight tons (of which 73 are dry bulk vessels = 7.5 million dwt and 20 are tanker vessels = 2.8 million dwt).

[www.navios.com](http://www.navios.com)

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GOLD

## **CARBON POSITIVE**

The logo for Carbon Positive, featuring the words "carbonpositive" in a white, lowercase, sans-serif font on a solid green rectangular background.

Carbon Positive provides consulting and project-management services to emitters of greenhouse gas (GHG) and other air emissions.

GHG regulation is coming to shipping. It is not a case of 'if', but 'when'. The history of emissions regulation in other industry sectors strongly suggests that sooner or later market-based measures involving emissions trading in some form will result. Carbon Positive believes the long-term interests of the maritime industry are best served by such a market-based system, one that offers flexibility to ship owners and operators in reducing their emissions.

Emissions trading measures best deliver this flexibility, enabling ship owners to choose the most suitable, least-cost compliance solution. Carbon Positive bases this contention on experience - the team has been involved for 25 years in the development of, and compliance with, air emissions regulations, back to its very beginnings in 'acid rain' sulphur emissions regulation in the United States in the early 1980s. The company also works in sustainable forestry and energy efficiency in buildings.

The company now brings its experience to shipping. Not just to help ship owners, managers and others prepare for regulation but to help the industry shape the best regulatory system it can, working with the regulators. It is developing a series of voluntary emissions trading experiments to inform both the development of regulation and the response of the shipping industry.

Once emission trading regulations are set, the company will help shipping entities manage the compliance risks and profit from the trading opportunities that will follow. The work involves developing programs to manage emissions control compliance, economic analysis of the emission control options, technological solutions to reduce emissions, and financing strategies to deliver on these tasks.

[www.carbonpositive.net](http://www.carbonpositive.net)

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SILVER

**CLASSNK**



As a classification society, Nippon Kaiji Kyokai, better known as ClassNK, creates rules that safeguard ships, their crews, and the marine environment. With more than 175m gt on the register, ClassNK is the world's largest class society, helping ensure the safety of some 20% of the world's merchant fleet.

The society's principal work is the survey of newbuildings and ships in service, including their hull structures, propulsion systems, electrical and electronic systems, safety equipment and cargo handling gear, to ensure they are built and maintained in accordance with the society's independently developed rules, international conventions, and flag state requirements.

More than just a standards organization, ClassNK is also a leader in maritime research and education. The ClassNK Research Centre has been recognised as a world leader in maritime research and development, and ClassNK is working with leading ship owners and shipyards around the world to ensure a safer, greener future for the maritime industry.

With a global service network of more than 110 offices in ports and maritime cities, surveyors are on call 24 hours a day to ensure the safety of the world's fleet whenever and wherever they are needed.

[www.classnk.or.jp](http://www.classnk.or.jp)

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SILVER

## LLOYD'S REGISTER



Lloyd's Register works around the world to assess and certify ships, systems and facilities to improve quality and increase safety. The society works with ship yards, operators and owners to provide innovative, value-added solutions that help improve performance in ship design, construction and operation.

With offices in 246 locations covering 186 countries, the independent service provider has the ability to deliver bold solutions in the harshest conditions, facing the toughest problems.

Safety has been at the heart of its work since 1760, and time, money and resources are invested to fulfil the mission to protect life and property, and advance transportation and engineering education and research.

Lloyd's Register provides independent assurance to companies operating high-risk, capital-intensive assets in the energy and transportation sectors. This helps clients to create safe, responsible and sustainable supply chains.

Because life matters, safety is not negotiable. Standards have to be applied consistently, and the company has the confidence and experience to do this. Throughout its history it has led developments that have made lives safer and helped preserve the environment. Lloyd's Register is delighted to sponsor the Greek Shipping Award for Achievement in Safety or Environmental Protection, which in 2009 went to the IMO Secretary-General, Efthimios Mitropoulos.

[www.lr.org](http://www.lr.org)

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SILVER

**INTERNATIONAL REGISTRIES, INC.**



International Registries Inc. (IRI) and its group of affiliated companies are the maritime and corporate administrators of the Republic of the Marshall Islands. IRI has been administering maritime and corporate registries since 1948. The Marshall Islands Registry is the third largest registry in the world reaching 60.6m gt and more than 2,250 vessels by the end of July 2010. Vessel types include oil tankers, LNG/gas carriers, bulk carriers, container ships, mobile offshore drilling units, and yachts. The emergence of the Marshall Islands as the jurisdiction of choice for the majority of the shipping industry's initial public offerings (IPOs) has had a positive impact on the international business community's comfort with and reliance on the Marshall Islands Corporate Registry. More than 33 Marshall Islands business entities are publicly traded on exchanges in London, New York and Singapore. IRI has a worldwide network of 20 offices that have the ability to register a vessel or yacht, record a mortgage, incorporate a company, issue seafarer documentation and service clientele. The most important asset to the Registry is its customers and IRI strives to provide them with full service from any office 24 hours a day.

IRI is a firm supporter of WISTA and has shown this through its participation in National WISTA Associations in Germany, Greece, the United Kingdom, the United States and Singapore, and in playing a prominent role in WISTA International Conferences.

[www.register-iri.com](http://www.register-iri.com)

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SILVER

## **OPTIMARIN AS**



Optimarin AS, a Norwegian company, was one of the first to develop a system for environmentally friendly purification of ballast water. Optimarin chose to pursue a solution that does not use any chemicals and leaves no residual products that are harmful to the ocean or the environment. The world's first such ballast water system was installed in 2000 by Optimarin on the cruise ship Regal Princess.

The firm's treatment system is based on filtration and ultraviolet light for the efficient removal and inactivation of marine organisms. This option is one of the few that does not use any active substances such as chemicals, electro-chemical generators or biocides in the treatment or cleaning processes.

Optimarin AS, obtained type approval for its purification system in 2009, in accordance with the International Convention for the Control and Management of Ships' Ballast Water and Sediments 2004. The technology significantly exceeds the stringent requirements set out in the Convention, and accords with ISO 9001/2008. The company vision is to have the most environmentally friendly ballast water purification system in the world.

[www.optimarin.com](http://www.optimarin.com)

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BRONZE



## **ABS – AMERICAN BUREAU OF SHIPPING**

The ABS mission is to promote the security of life, property and the natural environment primarily through the development of standards for the design, construction and operational maintenance of marine related facilities. The extensive global network of skilled ABS surveyors and engineers is able to provide support to clients from the initial design concept, through the design approval process, during construction and throughout the service life of the vessel.

Within ABS the recognition of the need to protect our natural environment is integral to the rules and technology development process and in the provision of classification services to the marine industry. Founded in 1862, promoting safety has always been the core commitment. The society recognises that the classification world is changing with more emphasis on complex structures, life cycle management, unified standards and safety equivalencies. ABS is dedicated to providing leadership in the development of new technologies intended to improve safety standards for the marine and offshore industries.

Headquartered in Houston, ABS is a not-for-profit corporation without capital stock, and all funds generated from fees for classification services are used solely for the performance of such services. Any surplus of receipts is used for the extension and improvement of such services, including research and development. At any one time more than 100 research and development projects are underway.

[www.eagle.org](http://www.eagle.org)

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BRONZE



## **SHIPOWNERS CLAIMS BUREAU, INC. (THE AMERICAN CLUB)**

Headquartered in New York, the American Club is the only P&I mutual domiciled in the Americas. Part of the International Group, it offers full cover for Protection and Indemnity and Freight, Demurrage and Defense risks and has in recent years grown and globalized its tonnage.

In addition to New York, the Club's Managers, Shipowners Claims Bureau, Inc., has operations in London, Piraeus and Shanghai. With 70 dedicated specialized staff, including qualified lawyers and licensed mariners, the Club is proud of the ability to communicate in 11 languages, boasts an active safety and loss prevention program with proven track record and has the knowhow and capability to accommodate the needs of members both large and small.

[www.american-club.com](http://www.american-club.com)

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BRONZE



## **ATHENIAN SEA CARRIERS**

Athenian Sea Carriers is the reflection of a seven generation family history in the shipping industry dating back to the eighteenth century since 1852. All those years on, the Company has become a leading name within the industry sector.

Athenian Sea Carriers is a Tanker Management Company with extensive experience within the field of Crude Oil and Oil Products transport.

Athenian Sea Carriers Ltd. since year 2000 has set first priority in the provision of quality Tankers supported by quality management systems. This sail to excellence was a gradual & steady process, fully supported by top management.

The Company is certified to the following standards: ISO 9001, ISO 14001, OHSAS, Risk Management, EFQM Recognize to Excellence 5 star, EBEN Business Ethics Gold Bee and Social Accountability.

The Company's current fleet includes 4 VLCCs Newbuildings and one modern Suezmax with total DWT of 1.5 million tons. The modern tonnage expansion is continuing with a recent order of 2 additional VLCCs with options for another two (2).

[www.atheniangroup.com](http://www.atheniangroup.com)

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BRONZE



## **BARCLAYS WEALTH**

Barclays Wealth is a leading global wealth manager, and the UK's largest, with total client assets of £151.2bn, as at 31 December 2009. With offices in over 20 countries, Barclays Wealth focuses on private and intermediary clients worldwide, providing international and private banking, investment management, fiduciary services and brokerage.

Barclays Wealth is the wealth management division of Barclays.

Barclays is a major global financial services provider engaged in retail banking, credit cards, corporate banking, investment banking, wealth management and investment management services, with an extensive international presence in Europe, the Americas, Africa and Asia. With over 300 years of history and expertise in banking, Barclays operates in over 50 countries and employs 144,000 people.

Barclays moves, lends, invests and protects money for over 48 m customers and clients worldwide.

<http://group.barclays.com>

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BRONZE



## **BLANK ROME**

Founded in 1946 in Philadelphia by a small group of entrepreneurial corporate and commercial lawyers, Blank Rome LLP has grown to be ranked 87th in the Am Law 100 (the top law firms by gross revenue) and is among the fastest growing law firms in the United States.

Blank Rome Maritime serves the shipping industry around the world and regularly handles complex, multi-jurisdictional, and international maritime and admiralty matters. Strategic mergers with the maritime practices of Dyer Ellis & Joseph in 2003 and Healy & Baillie in 2006 gave Blank Rome Maritime a solid foundation as the largest maritime and admiralty law practice in the United States. Blank Rome Solicitors & Notaries, in Hong Kong, offers maritime services and is well positioned to assist clients in China and throughout Asia and Oceania. Blank Rome is the only US-affiliated maritime practice with a local license to practise Hong Kong law, and regularly appears before the Hong Kong courts.

Blank Rome's maritime practice is consistently ranked at the top by Chambers Global, Chambers Asia, Asia Legal Pacific, and Chambers USA.

[www.blankrome.com](http://www.blankrome.com)

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BRONZE



**G. Bros Maritime S.A.**

## **G. BROS MARITIME S.A.**

G. Bros Maritime SA is a ship management firm domiciled in Piraeus. The company was established in 2007 as part of the G. Bros SA interests reorganisation and streamlining, and operates and provides full management services to a dry cargo fleet consisting of bulk carrier and container/general cargo vessels.

The principals of G. Bros Maritime are George D Gourdomichalis and Stathis D Gourdomichalis who collectively bring with them over 40 years of experience in shipping as well as a widely respected tradition going back over 60 years. The company holds ISM and ISPS certifications from RINA, LRS, the Liberian Bureau of Maritime Affairs and the Cyprus Flag Administration. The company employs a total of 15 shore based staff and is committed to providing the safest and best possible seaborne transportation services to its clients.

The team at G. Bros Maritime strongly believes that they are part of a great shipping tradition which has over the years given its best to the global community. Principles such as safety first, environmental sensitivity, giving back to the community, and building solid professionalism in the employee base, have stood the test of time and are worthy of continuing aspiration.

[www.gbrosmaritime.com](http://www.gbrosmaritime.com)

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**BRONZE**



**wherever you go**

**GAC**

GAC Group is a global provider of shipping, logistics and marine services. These services are constantly being refined and integrated to serve our customers' increasing need for competitive solutions.

GAC is also a global leader in hub agency services and as an experienced provider of bunker supplies, ship-to-ship transfers, canal transits, ship supply services and last but not least as a correspondent for most international group P&I clubs. GAC represents more than 3,500 principals and handles more than 50,000 vessels annually. A privately-owned company, the GAC Group focuses on long-term commitments and lasting relationships with customers, suppliers and partners.

Emphasising trust, reliability and a strong human touch, GAC has been building its reputation in its chosen markets since 1956. Headquartered in Dubai, GAC employs over 9,000 people in more than 300 offices worldwide. Its commitment to high standards was underlined by the founding of the GAC Corporate Academy in 2007 to provide training opportunities to employees.

[www.gacworld.com](http://www.gacworld.com)

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**BRONZE**



**GEORGE MOUNDREAS  
& COMPANY S.A.**

**GEORGE MOUNDREAS & COMPANY S.A.**

GEORGE MOUNDREAS & COMPANY S.A. is the leading Shipping Services Company in Greece, established in 1919 and since then involved in shipping activities, such as shipbuilding contracting, sale and purchase of second hand vessels, demolition, repairs and conversions, financing, market research and valuations.

Due to its long existence and hard, as well as efficient, work during all that period, the company has managed to establish close and friendly relationship in all fields of Commercial Shipping (Shipowners, Shipbuilders, Banks, etc.).

The company has, over the many years, developed special relationships with the main shipping countries in the world, such as Korea, China, Japan, other Far Eastern countries and the ex-Soviet Union countries with which substantial work has been concluded.

[www.gmoundreas.gr](http://www.gmoundreas.gr)

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BRONZE



## J. G. ROUSSOS SHIPPING

JG Roussos Shipping SA is a ship management firm located in Paleo Faliro, Greece. The company was established in 1990 and currently manages and operates a fleet of four dry cargo handy-size vessels with a combined tonnage of some 150,000 dwt and with an average age of 6.5 years. The company is facing the current shipping challenges by launching a newbuilding project with a Japanese yard which will increase tonnage and reduce average fleet age, creating partnerships with market leaders and strengthening the company's financial position.

Chief financial officer of the company is Vicky Roussou who joined the company on 1998 after finishing her studies in economics and shipping. She has been a member of WISTA Hellas since 2001 and was elected President of the Association for 2004-2006, a period which saw WISTA Hellas broaden its activities and participation in maritime events, increasing its popularity in shipping circles and attracting many younger women.

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BRONZE



## NORTON ROSE

Norton Rose Group is a leading international legal practice, offering a full business law service from offices across Europe, the Middle East and Asia Pacific. The firm is particularly strong in financial institutions; energy; infrastructure and commodities; transport; and technology.

Norton Rose LLP, in Greece, has been established since 1990 and has a team of Greek and English qualified lawyers based in Athens and Piraeus. Out of Greece, the firm practises Greek, English, European and International law and has worked on some of Greece's most prominent transactions.

Leading legal directories and clients have commented positively about the firm's enviable position in Greece to advise on English, US and Greek law.

Worldwide, the firm has over 1,800 lawyers operating from 30 offices. Norton Rose Group comprises Norton Rose LLP, Norton Rose Australia and their respective affiliates.

[www.nortonrose.com](http://www.nortonrose.com)

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BRONZE



## **OSG – OVERSEAS SHIPHOLDING GROUP**

OSG – Overseas Shipholding Group, Inc. operates under the motto Moving Energy with Integrity. The group is a diversified crude oil, petroleum product and gas transportation company that has recently expanded to new markets, building on its scale, operational strengths and reputation. It is the only major tanker company with a significant international flag and US flag fleet, now totalling more than 100, and has built a balanced portfolio of vessel types and charter mix to optimise fleet revenue. The company has world-class in-house technical management, and a strong financial profile with the experience of having prospered during multiple shipping cycles since its foundation in 1948.

The company's vision is to be a market leader in each of the segments in which it competes and focuses on securing the best mix of owned and chartered-in vessels, and spot and time charters, based on market dynamics. Headquartered in New York, it has nine overseas offices and a total of 3,600 employees.

[www.osg.com](http://www.osg.com)

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BRONZE



**Paragon Shipping Inc.**

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## **PARAGON SHIPPING INC.**

Paragon Shipping Inc is an international shipping company specialising in the transportation of dry bulk cargoes and containers.

A Marshall Islands registered company formed in April 2006, the company is listed on the New York Stock Exchange. The current fleet consists of 12 dry bulk carriers and two containerships with total carrying capacity of 794,634 dwt and 6,852 twu respectively. The company's executive offices are in Voula, Athens. Michael Bodouroglou, the Chief Executive, has been active in shipping since 1976 and formed the company's related technical and commercial ship-management company, Allseas Marine SA, in 1991

Paragon is committed to provide a world class shipping service, meeting the individual requirements of its clients, while adding value and sustaining growth on behalf of the shareholders and operating safely and efficiently with regard to employees and the environment.

[www.paragonship.com](http://www.paragonship.com)

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BRONZE



### **SEANERGY MARITIME HOLDINGS CORP.**

Seanergy Maritime Holdings Corp, the successor to Seanergy Maritime Corp, is a Marshall Islands corporation with its executive offices in Athens. The company is engaged in the transportation of dry bulk cargoes through the ownership and operation of dry bulk carriers.

The company's initial fleet comprised two panamax, two supramax, one handymax and one handysize dry bulk carriers that Seanergy purchased and took delivery of in the third and fourth quarters of 2008 from companies associated with members of the Restis family. In August 2009, the company acquired a controlling interest in Bulk Energy Transport (Holdings) Ltd, which owns four capesize and one panamax dry bulk carriers. In May 2010, the company acquired a controlling interest in Maritime Capital Shipping Ltd, which owns nine handysize dry bulk carriers.

Its current controlled fleet includes 20 bulk carriers (four capesize, three panamax, two supramax and one handymax and 10 handysize vessels) with a total carrying capacity of almost 1.3m dwt and an average fleet age of 12.7 years.

The company's common stock and warrants trade on the Nasdaq Global Market under the symbols SHIP and SHIP.W respectively.

[www.seanergymaritime.com](http://www.seanergymaritime.com)

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BRONZE



### **THENAMARIS SHIPS MANAGEMENT INC.**

The History of Thenamaris Ships Management starts approximately 40 years ago, when the first ships management office was founded in 1970. Today, after 4 decades of activity, Thenamaris has established itself as a company with global presence in the shipping transportation industry, providing integrated services of ships management: chartering, manning, operations, maintenance and trading of vessels. We are currently managing a large and modern fleet of total capacity 4.100.000 tonnes of cargo, served by 1.500 people at sea and 175 on shore.

We are visioning a company continuously evolving both at sea and on shore, a company that preserves its people's safety, respects the environment and aims to boosting the quality of services and its effectiveness as a ships management company.

[www.thenamaris.gr](http://www.thenamaris.gr)

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## SUPPORTER

### **EASTERN MEDITERRANEAN MARITIME LTD.**



Eastern Mediterranean Maritime Limited (EMM) is a full service ship management company operating out of Glyfada (Athens), Greece.

Our business is the management of tramp ships of various sizes trading worldwide. We manage tankers ranging from small vlccs and bulk carriers from handy to cape size.

[www.eastmed.gr](http://www.eastmed.gr)

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## SUPPORTER

### **Future Care, Inc. Caring For The CREW(tm)**



Future Care is a provider of international medical care management services. The company assists medical claims payers in adapting cost containment and medical care management solutions to the environment mandated by the U.S. Federal Jones Act, the International Seafarer's Law, Workers Compensation and International Healthcare.

Future Care offers medically directed case management services and programs and works directly with our shipowners, employers and their respective P&I Clubs and Insurance Companies. Future Care's 24/7 First Response "Caring for the Crew" program provides the shipowner with opportunities for medical cost containment under his deductible and over his deductible, throughout the world. Our "Caring for the Employee" and "Caring for the International Traveler" programs follow the same set of protocols and service provisions for managing medical care and cost.

Future Care's CEO Christina DeSimone pioneered and developed the original Managed Care solutions which have evolved into the current industry's Medical Cost Containment techniques. The company is committed to building an integrated medical solution to maximize the quality of medical care and the appropriateness of cost for care for the international business community.

Working internationally for our customers, all services emanate from Future Care's offices located in New York City and Athens, Greece.

[www.futurecareinc.com](http://www.futurecareinc.com)

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SUPPORTER

**I AM A PRESENT**

*I am (a) Present*

Since 2006, our company “I am (a) present”, was established as a Gift Service Company specialising in exclusive corporate gifts and unique decorative objects.

Our innovative ideas seek to make gift giving and receiving an enjoyable experience for all! Over the years, through our proven performance of premium quality product choices, beautiful packaging and prompt delivery services, we have built a long-standing relationship with our customers.

Always keeping in mind that no two people or two clients are the same, we create unique gifts and stylish hampers that combine both quality and value for money - in order to comply with customers’ budgets and high standards.

[www.iamapresent.gr](http://www.iamapresent.gr)

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SUPPORTER

**LOUIS CRUISES**

The logo for Louis Hellenic Cruises features the word "LOUIS" in a large, bold, blue, italicized sans-serif font. Above the letter "I" in "LOUIS" is a small red icon of a ship's funnel. To the right of "LOUIS" is the phrase "HELLENIC CRUISES" in a smaller, blue, italicized sans-serif font.

With a fleet of 10 cruise ships, Louis Cruises operates cruises from the ports of Piraeus, Genoa, Marseilles and Limassol to destinations all over the Mediterranean, the Canary Islands as well as the Red and Black Sea. Embark on an unforgettable cruise and experience some of the 100 ports on offer. With 25 years of experience in international cruising, Louis Cruises meticulously prepares exciting and unique itineraries offering great value for money. Sail and explore the culture, history and beauties of the Mediterranean and not only. Louis Cruises welcomes you to its home waters for a truly enjoyable experience on board, sumptuous cuisine and warm service with a genuine smile, leaving you enriched with a sea of memories!

[www.louiscruises.com](http://www.louiscruises.com)

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SUPPORTER

**NAVIGATOR S.A.**



Navigator SA prides itself as the top representation house for towing companies and port agents in Greece. In 20 years of successful operation, Navigator's main task has been to promote its exclusive members, 40 of the biggest and most reliable towing companies and agencies, to the Greek shipping community, while securing the highest quality of services and most competitive prices for the decision makers.

Through its worldwide network, Athens-based Navigator is able to attend to the agency requirements of vessels in any port in the world. With regard to towing needs, Navigator sets out to provide the most competitive discounts on tariffs to the ports under the coverage of its members. Navigator can also cover needs in the fields of fuels and lubricants analysis and protection services against piracy.

[www.navigatorsa.gr](http://www.navigatorsa.gr)

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SUPPORTER

**PRIME PETROLEUM**



Prime Petroleum Services of Greece has been active in the marine fuel industry since 2002, serving first class shipping companies for bunker and lubricants purchases by the most transparent and efficient means, mainly offering directly from the physical suppliers and thus avoiding third party risk.

Its strengths include frequent offers for ports in China, Hong Kong, Singapore, West Africa (IPL and OPL categories), Mediterranean and the Americas.

Crude level monitoring hour on the hour, port, barge, product availability follow-ups, claims prevention and handling via bunker claims, invoice issues, are among the comprehensive services supplied.

Operating and represented in Greece by Prime Management Services which covers the entire supply market, Prime's purchasing team consists of experienced bunker brokers and strong networks focused on customer service through detailed market information and sustained, excellent supplier relations.

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## SUPPORTER



### **TRANSMAR SHIPPING CO. S.A.**

Transmar Shipping has a special expertise and interest in two of the big maritime themes of the moment, the bright prospects for Greek ports and the steady interest in handymax bulk carriers.

Transmar Shipping is a family oriented Company. In 1963 Transmar Shipping agency was established by the late George A. Kavoukas providing high quality agency services, dealing with all type of vessels in Greek ports. In 1973 Transmar Shipping Co. S.A. was established by Mr. George A. Kavoukas.

Today Transmar Shipping is managed by Mrs. Margarita Kavouka and her two sons, Mr. Athanasios G. Kavoukas and Mr. Nikolaos G. Kavoukas, ensuring a reputable name in the market keeping a low profile and enjoying trust and recognition in the shipping community.

[www.transmar.gr](http://www.transmar.gr)

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## SUPPORTER



### **TSAVLIRIS SALVAGE GROUP**

Tsavliris Salvage Group is one of the most active emergency response contractors for maritime casualties worldwide and a frequent user of the Lloyd's Open Form contract, having handled over 2,000 casualties. With tugs on permanent station at strategic locations, the Group's international activities embrace every service relating to marine salvage and towage, extending to complex wreck removals and partnering today's ship owner in fulfilling his obligation to protect the marine environment from pollution. Tsavliris resolves to deliver unhesitatingly expert assistance to any casualty worldwide. Tsavliris is committed to maintaining a global network for providing rapid assistance to shipping. This is achieved through the deployment of its own salvage assets, as well as friendly co-operation with regional and international salvage firms.

[www.tsavlis.com](http://www.tsavlis.com)

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## SUPPORTING ORGANIZATIONS



ΕΛΛΗΝΙΚΗ ΕΝΩΣΗ ΠΡΟΣΤΑΣΙΑΣ  
ΘΑΛΑΣΣΙΟΥ ΠΕΡΙΒΑΛΛΟΝΤΟΣ  
HELLENIC MARINE ENVIRONMENT  
PROTECTION ASSOCIATION



HMC The Official Educational Provider of ICS in Greece

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## EDUCATIONAL INSTITUTIONS





**15** years of his words and following seas

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[www.wistaconference.org](http://www.wistaconference.org)  
athens.2010@wistaconference.org

ORGANISED BY: **WISTA** HELLAS **PCO** **KEFI**